

## **Tri-White Corporation**

### **Press Release**

**November 23, 1998**

### **RESULTS OF OPERATIONS FOR THE THREE MONTHS ENDED AND YEAR TO DATE TO SEPTEMBER 30, 1998**

TORONTO, ONTARIO - Tri-White Corporation today announced the financial results for the First Quarter ended September 30, 1998.

Operating results for the period ended September 30, 1998 show that consolidated revenues were \$51,290,000, while net income was \$6,836,000 or \$0.134 per share.

Shareholders' equity increased to \$82,176,000 inclusive of the Cumulative Translation Adjustment Account.

Book value per share is \$1.61.

As the Company commenced operations on December 1, 1997, no comparative figures are quoted. However consolidated revenues increased from the comparable quarter in 1997 of \$45,976,000 to \$51,290,000.

#### **K (Rai) Sahi, Chairman and Chief Executive Officer was quoted as saying,**

"This, the first quarter report for Tri-White Corporation for the 1998/9 fiscal year, includes the results of the completion of the first full tourist season of our ownership of the White Pass & Yukon Route operation.

The increase in consolidated revenues resulted from a 7.9 percent increase from Tri-Line Expressways and an 18.7 percent increase from White Pass.

White Pass enjoyed its best year and the season ended on a record note, with 258,000 passengers having taken the scenic trip through Alaska and British Columbia. This compares with 213,000 passengers who made the trip during the 1997 season.

Tri-Line Expressways enjoyed stronger revenue, fuelled largely by increased activity in its high-value and logistics divisions. The full load division was able to increase the complement of its owner-operators as availability improved.

Although business conditions in the trucking industry are not as robust as the earlier months of 1998, Tri-Line Expressways is expected to capitalise on its competitive advantages in the various markets it services and continued growth is anticipated.

White Pass has closed for the balance of the calendar year and will recommence operations in April 1999."

**The Tri-White group is comprised of:**

Tri-Line Expressways with almost 500 power units servicing the Canadian, US and Mexican truck load market, and the High-Tech and Logistics divisions, and The White Pass & Yukon Route, which operates a tourist train operation on the historic Klondike Gold Rush rail system between Skagway, Alaska and Whitehorse, Yukon Territory.

**CONSOLIDATED STATEMENTS OF CHANGES IN FINANCIAL POSITION**

For the Quarter ended and Year to Date to September 30, 1998

Unaudited (\$'000's omitted)

**Quarter to  
September 30, 1998**

**CASH PROVIDED BY  
OPERATIONS**

Net earnings	6,836
Items not involving cash	
Depreciation and amortization	1,562
Gain on sale of capital assets	(67)
Deferred income taxes	283
Changes in non-cash operating working capital	9,061
	<hr/> 17,675 <hr/>

**INVESTING**

Purchase of capital assets	(2,470)
Proceeds on sale of capital assets	122
Provision for site restoration	(2,190)
	<hr/> (4,538) <hr/>

CASH FLOW	13,137
BANK INDEBTEDNESS, opening	(1,391)
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CASH ON HAND, closing	11,746
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Represented by:	
Cash	11,746
	<hr/> 11,746 <hr/>

Note: No comparative data is provided as the Company commenced operations effective December 1, 1997

## CONSOLIDATED STATEMENTS OF OPERATIONS

For the Quarter ended and Year to Date to September 30, 1998

Unaudited (\$'000's omitted)

(except for share data)

### Quarter to September 30, 1998

Revenue	<b>51,290</b>
Cost of sales, selling and administrative expenses	<b>38,385</b>
Depreciation and amortization	<b>1,562</b>
	<b>39,947</b>
Net income before interest and income taxes	<b>11,343</b>
Other income	
Interest income	<b>11</b>
Gain on sale of capital stocks	<b>67</b>
	<b>78</b>
Earnings before income taxes	<b>11,421</b>
Income taxes	<b>4,585</b>
Net earnings for the period	<b>6,836</b>

Note: No comparative data is provided as the Company commenced operations effective December 1, 1997

Earnings per share, basic	<b>\$ 0.13</b>
Earnings per share, fully diluted	<b>\$ 0.13</b>
Book value per share	<b>\$ 1.61</b>

## CONSOLIDATED STATEMENTS OF RETAINED EARNINGS

For the Quarter ended and Year to Date to September 30, 1998

Unaudited (\$'000's omitted)

### Quarter to September 30, 1998

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Balance, beginning of period	4,257
Net earnings	6,836

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Balance, end of period	11,093
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Note: No comparative data is provided as the Company commenced operations effective December 1, 1997

## CONSOLIDATED BALANCE SHEETS AT SEPTEMBER 30, 1998

Unaudited (\$'000's omitted)

### Quarter to September 30, 1998

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ASSETS	
CURRENT ASSETS	
Cash on hand	11,746
Accounts receivable	24,206
Inventories	2,579
Prepaid expenses and other assets	2,290

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	40,821
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DEFERRED INCOME TAXES	269
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CAPITAL ASSETS	
Land, buildings and equipment	108,485
Accumulated depreciation	28,468

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	80,017
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	121,107
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LIABILITIES AND SHAREHOLDERS' EQUITY

CURRENT LIABILITIES

Accounts payable and accrued liabilities	18,766
Current portion of site restoration	2,911
Income taxes payable	7,400

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29,077

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REVISION FOR SITE RESTORATION 9,854

SHAREHOLDERS' EQUITY

Capital stock	
51,900,864 common shares	67,547
Retained earnings	11,093
Cumulative translation adjustment	3,536

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82,176

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121,107

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Note: No comparative data is provided as the Company commenced operations effective December 1, 1997

**For further information please contact:**

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